March 2021



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Homebuyers: Three Tips to Make Your Offer Stronger



Low inventories for homes across the United States have created a seller's market. When the supply of homes on the market is low and the demand is high, prices rise and buyers often have to compete against one another.

How do you win when there are

multiple offers on the table? A home that's in good shape and priced right will have homebuyers vying for it within days... <u>Read More</u>

Home Prices Continue to Climb as Buyers Compete for Scarce Listings



According to the National Association of Realtors (NAR), 2020 home sales climbed to the highest level seen since 2006. The year closed with positive gains in existing-home sales, with every sales region in the country posting double-digit year-over-year increases in December. Median existing-

home prices were also up in every region, rising an average of 12.9% from a year earlier. December marked the 106th... <u>Read More</u>

Don't Overlook These Essential Home-Staging Tips

Tiny Touches in the Kitchen

The kitchen is the heart of the home, so don't forget these details when preparing to show your house:

• Swap out old, stained dishcloths for a fresh set of pretty kitchen linens.

• Replace any light switch plates and outlet covers that are stained or cracked; they should all... Read More

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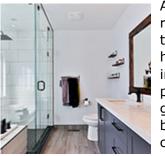
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Four Signs It's Time to Remodel a Bathroom



A bathroom remodel is one of the most common home improvement projects, and for good reason; a bathroom remodel can be as simple or as complex as

a homeowner desires, and the work is contained to a small area of the home. Here are a few signs that your bathroom could use a remodel:

Leaking: Dripping faucets or pipes caused by old fittings or worn out sealant not only waste water but may even cause water damage to your home over time. Prevent potential home maintenance issues by replacing old fixtures with sleek modern fixtures that will give your bathroom style and conserve water. Fixtures are easy to install, which makes this project a good starting point for a bathroom... <u>Read More</u>

Keep Your House Plants Alive!

Houseplants are often the bane of busy people. Unlike pets, they have no voice to plead for a drink of water or food. They cannot crawl out of their crowded pots or move to a sunny spot. Completely dependent on our care, they seemingly





thrive for a week or two before suddenly dying.

So what can you do to keep your houseplants alive and growing? Follow these simple tips that

will make your plants happy enough to produce chlorophyll (the green pigment), stand up straight, and maybe even force out some flower buds... <u>Read More</u>



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